



Many businesses have incorporated FREE "Pick Up and Delivery" services as part of their business model to increase reach and generate more traction. We have seen this with laundry businesses, healthcare, not-for-profits and the salvage industry just to name a few.

## The 3 common challenges across the sector

Business owners and fleet managers have identified the following 3 key challenges in delivering a seamless Pick Up and Delivery business model:

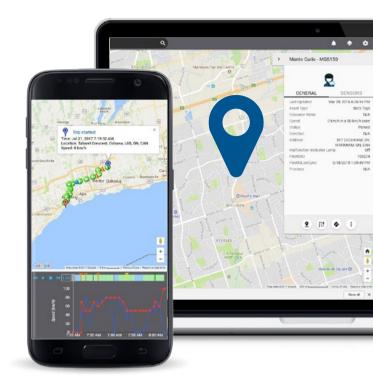
Having optimised Pick Up and Delivery schedules: To make the service economically viable, it is pivotal to organise routes in narrower segments with as many stops and waypoints as possible. Keeping cost down: Running a fleet of vehicles can become costly. A key concern is reducing unneeded wear and tear as well as fuel wastage and redundant travel. Trust and customer service: Customer trust and satisfaction is paramount. Therefore, it is important that pick up and deliveries are on time every time.

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Plant hire

## GAIN A COMPETITIVE ADVANTAGE WITH FLEET COMPLETE'S DELIVERY SERVICES IVMS SOLUTION

Fleet Complete is a leading global provider of missioncritical fleet, asset, and mobile workforce management solutions. We have an enviable track record of assisting businesses that use vehicles as key tools to solve the challenges they may face when it comes to productivity and reducing costs.





#### **Route planning & analysis** Our hardware allows for easy integration to route

planning software that helps businesses plan and schedule their pick up and deliveries seamlessly.



#### Improved customer service Have the ability to accurately communicate to

customers how far vehicles are from their respective pick up or delivery.



#### **Greater accountability & transparency** Our Trips History report can accurately identify when a vehicle has stopped for a job order and how long it stopped for.



#### Reduce vehicle ownership costs

The system provides a centralised platform to manage service reminders and monitor adverse driver behaviour, which can potentially reduce wear and tear and fuel consumption, and lead to optimum maintenance levels.



### Reduce paperwork

With electronic job orders, our system reduces the paperwork needed to support a pick-up and delivery business.



#### Optimum fleet health

Our platform enables you to proactively stay on top of any vehicle issues, while automated vehicle and asset service reminders allow you to proactively manage your fleet's welfare

# Contact your regional Fleet Complete specialist to schedule a one-on-one personalised demo or visit <u>fleetcomplete.com.au</u> to learn more.